### birmingham businessalliance

HE CHAMBER FOR REGIONAL PROSPERITY

# INVESTOR BENEFITS

# We believe in teamwork.

For the Birmingham region to move forward, we must unite together and help make this community a place where every business feels like they can fulfill their potential here. When you join BBA, you are joining a network of leaders committed to advancing and advocating for your business, your employees and your home.

Join us today and see how you can play a part in making the Greater Birmingham Region everything it deserves to be and more.

## OUR IMPACT



Since our founding in 2009, BBA has successfully convened thousands of community and business leaders, backing 700+ projects that have not only created over **33,000 new jobs** but also spurred **\$8.5 billion in new capital investments**, all while passionately advocating for the growth and prosperity of <u>all businesses</u> within the Greater Birmingham Region.



### **BBA INVESTOR BENEFITS**

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BENEFITS	COF	a la	· _ sur	<b>1</b>	. 67	\$°	Ctr'	/ ¢	, <u>°</u> , '
Listing in BBA's online investor directory	•	•	•	•	•		•		•
Investor welcome packet and display item	•	•	•	•	•	•	•		•
Free or discounted tickets to BBA events		•		•	•		•		•
New investor recognition in BBA newsletter	•	•		•	•		•		•
Subscription to investor-only news updates	•	•	•	•	•	•	•	•	•
Access to small business training and development webinars	•	•		•	•	•	•		•
Complimentary ribbon cutting services and support		•		•	•		•		•
International Trade Assistance (\$25 discount for Certificate of Origins)				•	•	•	•		•
Discounted access to connect with prospective customers			BY INVITATION	BY INVITATION	•	•	•	•	•
Access to register for annual Leadership Exchange trip with community leaders to another city				BY INVITATION	BY INVITATION	BY INVITATION	•	•	•
Invitation to attend quarterly Governmental Affairs luncheons				•	•	•	•		•
Investing in BBA: your investment pays it forward for our region's collective economic growth					•	•	•		•
Opportunity to connect with potential, local-sourced suppliers					•	•	•	•	•
Invitation to two meetings of the Board of Directors					•	•	•	•	•
Priority consideration for exclusive, invite-only roundtable discussions					•	•	•	•	•
Priority consideration for inbound business attraction opportunities						•	•	•	•
Priority consideration for the Board of Directors							•		•
First access to sponsorship opportunities								•	•
Premier logo recognition on key BBA marketing materials									•
COST	\$350	\$599	\$1,500	\$3,000	\$5,000	\$10,000	\$25,000	\$50,000	\$100,000+



### **2024 BOARD OF DIRECTORS**

#### **OFFICERS OF THE BOARD**

Chairperson of the Board – Joe Hampton Chairperson of the Board-Elect – Nick Willis Immediate Past Chairperson of the Board – Greg Curran Vice Chair of Finance – Nelson Bean Vice Chair of Public Policy – James (Jim) Proctor Secretary – Bingham D. Edwards, Jr. President & Chief Executive Officer – Steve Ammons Chief Financial Officer – Christy Hollingsworth

#### **EXECUTIVE COMMITTEE**

Rich Bielen – Protective Life Corporation Turner Burton – Hoar Construction Leigh Collier – Wells Fargo Greg Curran – Maynard Nexsen Denson (D) Franklin – Vulcan Materials Company James (Jim) Gorrie – Brasfield & Gorrie Joe Hampton – Spire Mike Kemp – Kemp Management Solutions Craft O'Neal – O'Neal Industries Jeff Peoples – Alabama Power Company Lee Styslinger – Altec Industries Mark Tarr – Encompass Health John Turner – Regions Bank Tim Vines – BlueCross BlueShield of Alabama Nick Willis – PNC Bank

#### **BOARD OF DIRECTORS**

Edward Aldag - Medical Properties Trust Nelson Bean - Synovus Rich Bielen - Protective Life Corporation Stan Blanton - Balch & Bingham Mike Bolin\* - Jefferson County Commission William (Bill) Bowron - Red Diamond Frank Brocato\* - City of Hoover Turner Burton - Hoar Construction Myla Calhoun - Alabama Power Company J.W. Carpenter - Prosper Jesse Cash - Honda Manufacturing of Alabama Edward Christian - Burr & Forman Leigh Collier - Wells Fargo Greg Curran - Maynard Nexsen Matthew Dent - Buffalo Rock Company Nathaniel Drummond - Drummond Company Denson (D) Franklin - Vulcan Materials Company Will French - Dunn Investment Company Nancy Goedecke James (Jim) Gorrie - Brasfield & Gorrie

Grant Haines - Ernst & Young Joe Hampton - Spire Raymond Harbert - Harbert Management Corporation Jimmy Johnston - Autocar Jerry Kelly - Kelly Natural Gas Pipeline Mike Kemp - Kemp Management Solutions Bobbie Knight - Miles College Lucy Marsh - Thompson Tractor Company Ron Mathieu\* - Birmingham Airport Authority Joel McMahon - Jay Industrial Repair Burton McDonald - Truist Bank Clayton Mobley - Abacus Investments Kevin Morris\* - Shelby County Commission Bill Morton - Robins & Morton Steven Nichols - Mercedes-Benz U.S. International Craft O'Neal - O'Neal Industries Jeff Peoples - Alabama Power Company James (Jim) Proctor - McWane Inc. Ned Rand – ProAssurance Andy Robison - Bradley

Dawn Sharff - Bradley Selena Rodgers-Dickerson - Sarcor LLC Chad Scroggins\* - Shelby County Commission Linda Seal - Shipt Lee Smith - SmartBank Lee Styslinger - Altec Industries Mike Suco - Coca-Cola Bottling Company United Mark Tarr - Encompass Health Beck Taylor - Samford University Hugh Thomas - The Onin Group Michael Thompson - Fairway Investment John Turner - Regions Bank Jim Vann - Dentons Sirote Tim Vines - BlueCross BlueShield of Alabama Tricia Wallwork – Milo's Tea Ray Watts\* - The University of Alabama at Birmingham (UAB) Nick Willis - PNC Bank Randall Woodfin\* - City of Birmingham Jabo Waggoner\* - Alabama Legislature Jimmie Stephens\* - Jefferson County Commission Michael Johnson\* - Birmingham Water Works Board

Please note that individuals with asterisks (\*) have an ex-officio designation (such as holding public office).



#### **CORNERSTONE INVESTORS**



#### **FOUNDATION INVESTORS**

Altec Industries Inc.	Hoar Holdings LLC	Robins & Morton
Burr & Forman, LLP	Maynard Nexsen	Shelby County Commission
Drummond Company, Inc.	McWane, Inc.	Vulcan Materials Company
Harbert Management Corporation	Medical Properties Trust, Inc.	Wells Fargo Bank

#### **CHAMPION INVESTORS**

Abacus Investments	Cadence Bank	Honda Manufacturing of Alabama, LLC	Red Diamond Inc.
Autocar	Children's of Alabama	Kelly Natural Gas Pipeline	Samford University
Balch & Bingham LLP	City of Hoover	Ligon Industries	Shipt LLC
Birmingham Water Works Board	Coca-Cola Bottling Company United, Inc.	Mercedes-Benz U.S. International, Inc.	Synovus Bank
Bradley	Dentons Sirote	ProAssurance	The Onin Group
Buffalo Rock Company			Thompson Tractor Company, Inc.





#### Our business is serving *your* business.

Established in 2009, the Birmingham Business Alliance (BBA) is the first stop destination for businesses currently operating or considering an operation in Birmingham. BBA is the economic development agency for the Greater Birmingham Region and local chamber of commerce for the city of Birmingham. Our mission is to help businesses start, stay and succeed in the Greater Birmingham Region.

